

## **Historic, Archive Document**

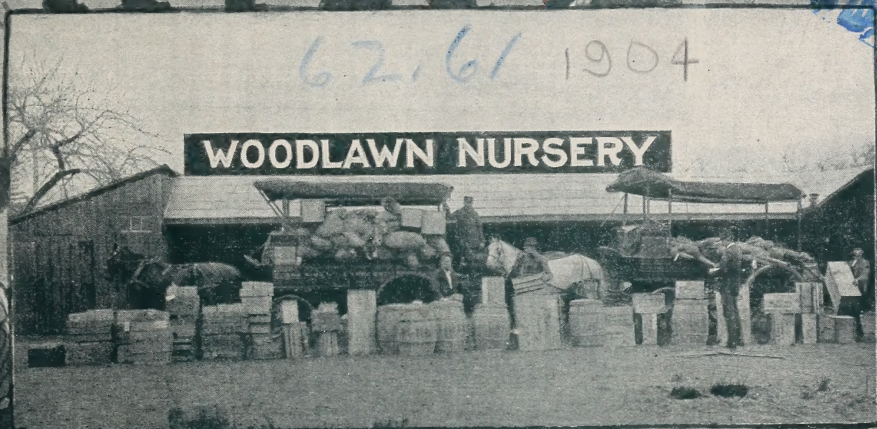
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# WOODLAWN-NURSERIES

62.61 1904



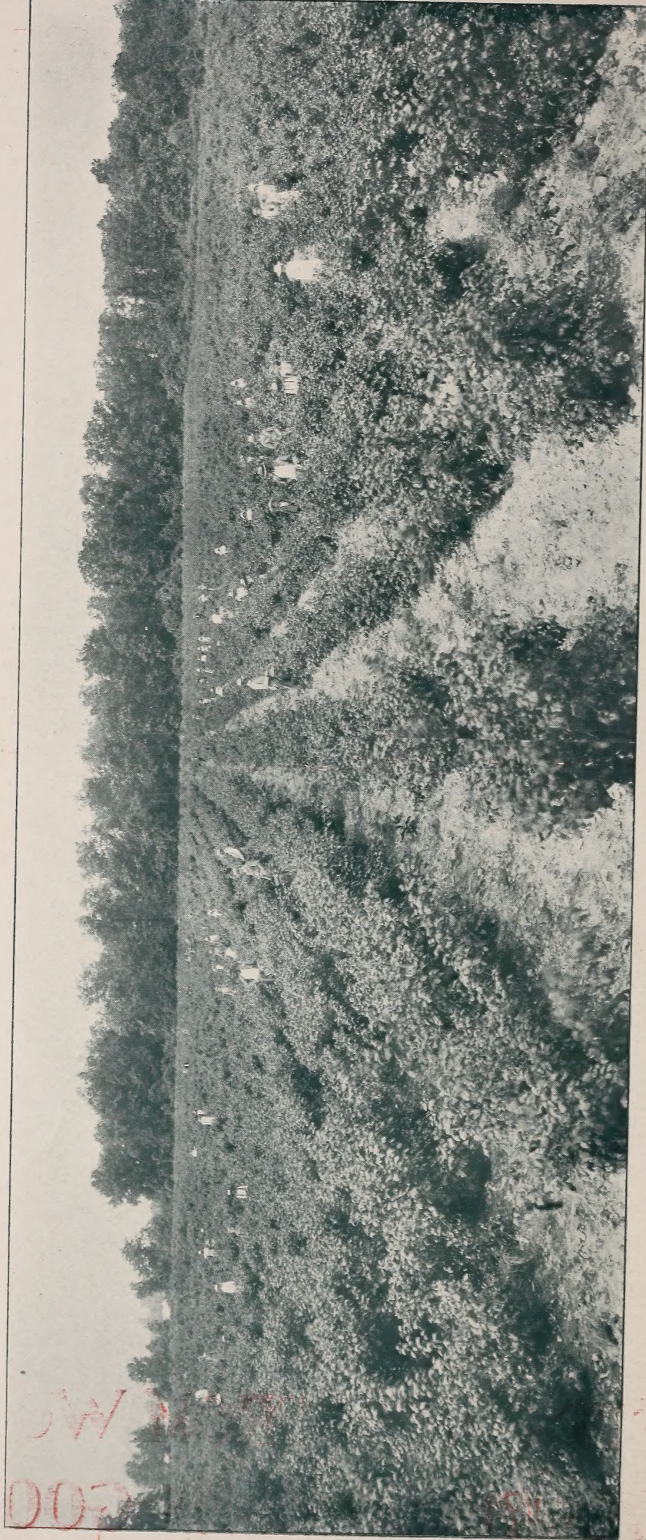
A HALF DAYS SHIPMENT

1904

1904

IF IT COMES FROM WOOD  
YOU'RE SURE ITS GOOD

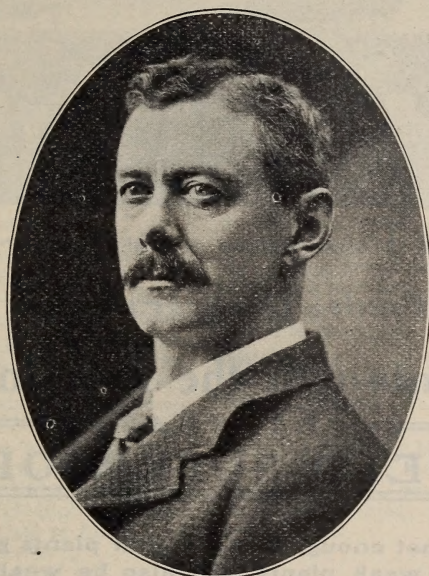




A BIRD'S-EYE VIEW OF A PORTION OF TWENTY-SIX ACRES OF WOOD'S CUTHBERT RASPBERRY  
PLANTED IN THE SPRING OF 1902, PHOTOGRAPHED IN AUGUST, 1903.



IF IT COMES FROM WOOD,  
YOU'RE SURE IT'S GOOD



ALLEN L. WOOD



**THE WOODLAWN NURSERIES** are famous all over the country for the high quality of their stock.

While I endeavor at all times to supply my customers at the lowest prices, I have never in all the years that I have been in business sacrificed quality to price. By intelligence in breeding plants, and by scrupulous care in their culture, I have, I believe, fairly earned the reputation of producing and distributing the

### **Best Plants in the World.**

This is a matter which the fruit grower cannot afford to overlook. Your profits depend almost entirely upon the plants which you start. You cannot grow good fruit from poor plants—you cannot grow big crops from weak plants. Don't try to save a few cents and ruin your whole crop. Remember

IF IT COMES FROM WOOD,  
YOU'RE SURE IT'S GOOD





AMERICAN AND UNITED STATES EXPRESS COMPANIES LOADING AT OUR GROUNDS

*Fruit Growers Say*

**Wood's Plants are the Best in the World**

**BECAUSE**

**THEY YIELD SUPERIOR FRUIT**

**It is not enough to know that plants grown from weak plants will also be weak, but the point is *what will they produce?***

**MY NURSERIES** I am the largest grower of Small Fruit Plants in the world. A complete assortment of standard varieties of Strawberries, Raspberries, Blackberries, Currants, Gooseberries, Grapes, etc.

**MY PLANTS** I grow all my own plants, on the best soil in the United States, which makes them extra strong and well rooted, and now offer the largest and finest stock of plants I have ever grown.

**MY PRICES** have been carefully adjusted, are as low as those offered by other firms, and in many instances my immense stock and complete equipment enable me to make lower rates than can be procured elsewhere on same grades.

**MY GUARANTEE** My plants are warranted true to name, and of grade represented. Should any stock not prove true to name, I will either refund the purchase money of same, or replace the stock true to name, free; but am not liable for further damages; and while I exercise great care to prevent mixture, the above is to be the condition on which all stock is sold.

**REMITTANCES** should be made by Post Office or Express Money Order or Registered Letter.

**HOW TO ORDER** Always use the order sheet in Catalogue in making out your order. Be sure to fill out the order sheet, whether you wish it sent by mail, express or freight, and be sure to sign your name and give post office address.

**PLANTS BY MAIL** I can send plants by mail to any part of the country, and will guarantee them to reach customers in good condition.

**BY EXPRESS OR FREIGHT** We deliver plants to express or railroads free, and the purchaser pays all express charges on receipt of goods. We pack all orders free. All express companies send their wagons to our packing houses once a day for our express. If plants are shipped C. O. D., one-fourth the amount of bill must be sent with order.

**LOW EXPRESS RATES** The express companies now carry trees and plants to any part of the country at a reduction of 20 per cent. from regular merchandise rates.

**ALLEN L. WOOD**

**WOODLAWN NURSERIES**

**ROCHESTER, N. Y.**





## DIRECTIONS FOR CULTURE OF

### THE SOIL

The Strawberry may be successfully grown in any soil adapted to the growth of ordinary field or garden crops. The ground should be *well* prepared and *properly enriched* as for any garden crop. It is unnecessary to say that if the ground is wet it must be thoroughly drained.

### CULTURE IN HILLS

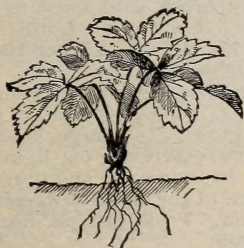
This is the best method that can be adopted for the garden. To obtain fine, large, high-flavored fruit, pinch off the runners as fast as they appear, repeating the operation as often as may be necessary during the summer and early autumn. Every runner thus removed produces a new crown, and in the fall the plants will have formed large bushes of stools, on which the finest strawberries may be expected the following season. In the meantime the ground among the plants should be kept clear of weeds, and frequently stirred with a hoe or fork.

### COVERING IN WINTER

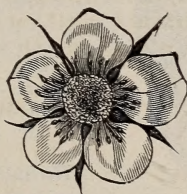
Where the winters are severe, with little snow for protection, a slight covering of leaves or litter, or the branches of evergreens, will be of great service. This covering should not be put over the plants until after the ground is frozen, usually from the middle of November till the first of December in this locality. Fatal errors are often made by putting on *too much* and *too early*. Care must also be taken to remove the covering in the spring, just as soon as the plants begin to grow.

### MULCHING TO KEEP THE FRUIT CLEAN

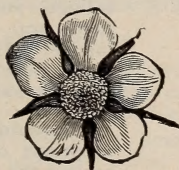
Before the fruit begins to ripen, mulch the ground around the plants with *short* hay or straw, or grass mowings from the lawn, or anything of that sort. This will not only keep the fruit clean, but will prevent the ground from drying or baking, and thus lengthen the fruit season.



A CHEAP PLANT.



PERFECT.



IMPERFECT.



A GOOD PLANT.

We do not grow cheap strawberry plants, so do not ask for cheap prices.

**No. 18**

STATE OF NEW YORK

## DEPARTMENT OF AGRICULTURE

### CERTIFICATE OF INSPECTION OF NURSERY STOCK

This is to Certify that the stock in the Nursery of Allen L. Wood, of Rochester, County of Monroe, State of New York, was duly examined in compliance with the provisions of Chapter 519, of the laws of 1902, and it was found to be apparently free in all respects from any contagious or infectious plant disease or diseases, or the San Jose scale, or other dangerously injurious insect pest or pests.

Dated, Albany, N. Y., Sept. 1, 1903.

**C. A. WIETING,** *Commissioner of Agriculture.*



# STRAWBERRIES

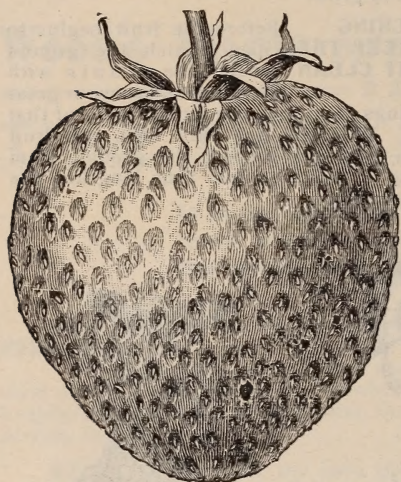
For field culture, plant in rows four feet apart, with the plants one foot apart in the row. For garden culture, plant three feet by one foot. Should the ground not be prepared for planting on receipt of plants, they should be carefully heeled in, in a cool, moist, shady place. Do not sprinkle the foliage, as it allows moisture to collect, causing the crowns to rot. In setting the plants be careful to have the crowns even with the surface of the ground, and the trench or hole in which the plants are to be set deep enough to allow the roots their full length. Some varieties of strawberries have pistillate or imperfect flowers.

Those that are marked (Imp.) are Imperfect blossom and should be planted with (Per.) Perfect blossom varieties every fourth plant, or better yet, every fourth row.

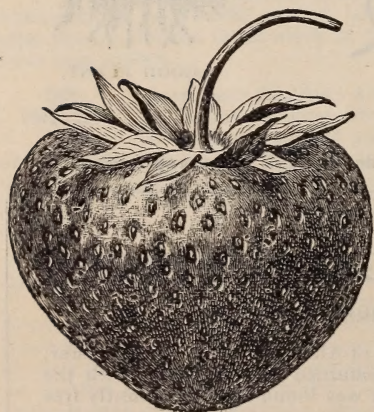
I offer only

## STANDARD, WELL-TRIED VARIETIES

My Strawberries are all from New Beds, and are Strong and Well-Rooted Plants



ARMSTRONG



CLYDE

(At dozen prices we prepay postage; at hundred prices, if customers want them sent by mail or express prepaid, add 20 cents per 100; 50 plants at 100 rates; 500 at 1000 rates.)

**ARMSTRONG, Per.**—(A German Seedling.) This variety came from Germany about ten years ago. It has been controlled by three or four German fruit-growers. I have been watching this New German berry for the past few years. It is the largest and most productive berry grown. I have seen several crates with 10 to 12 berries to a quart box. They sold on the market for 10 to 15c. per quart, while other berries sold for 4 to 6c. From medium to late. It needs no fertilizing. Price, 35c. per dozen, 75c. per 100, **\$5 per 1000.**

**Bubach, Imp.**—Fruit large, handsome, roundish conical, bright scarlet, moderately firm, of fair quality; plant a strong grower, with large, healthy foliage, very productive; succeeds on light or heavy soil.—Desirable for home use and near-by market. Has proved one of the best Strawberries. Season early to medium. Price, 25c. per dozen, 50c. per 100, **\$3 per 1000.**

**Brandywine, Per.**—Growers are unanimous in praise of this magnificent berry, considered among the finest of all medium late berries; plants of extra strong constitution. It has given almost universal satisfaction. Plants vigorous, large, healthy, hardy and productive. Berries large, roundish conical, regular; uniform in size, handsome in color, excellent in quality. Grown for market or home use will be found in front rank of higher-grade berries. Price, 25c. per dozen, 50c. per 100, **\$3.00 per 1000.**

See Bargains in Strawberries on Colored Insert

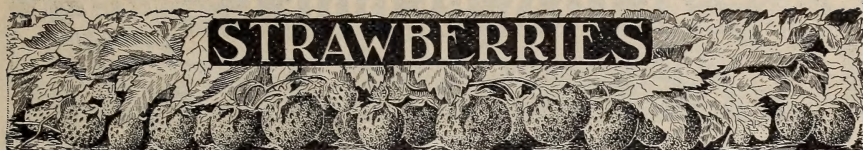
DEAR SIR—The first consignment of 44 cases, 92,500 Strawberry plants, reached me in good shape on Monday evening. The plants are all in fine shape and were very satisfactory. The second consignment came Wednesday, 22,500 plants, all O. K. WEBER & SONS, St. Louis, Mo.

ALLEN L. WOOD

WOODLAWN  
NURSERIES

ROCHESTER, N. Y.





BRANDYWINE

**Beder Wood, Per.**—Large, roundish, conical, bright scarlet, moderately firm, fair quality. A very heavy bearer. This berry, all things considered, is the best early berry I have ever fruited for market. Price, 25c. per dozen, 50c. per 100, **\$3.00 per 1000.**

**Crescent, Imp.**—This is a very prolific berry, bearing profusely even under neglect. In growth very vigorous and hardy, it produces better if vines are not allowed to mat. They should be thinned, even if the hoe has to be used. Colors on all sides at once. A great cropper; early. Price, 25c. per dozen, 50c. per 100, **\$3.00 per 1000.**

**Clyde, Per.**—This new berry is gaining great favor wherever known. It originated with Dr. J. Stryman several years ago and is a seedling of Cyclone, which is a cross between Crescent and Cumberland. The Clyde has Crescent blood in it, and no doubt gets its immense productiveness from that variety. With me it is as large as Bubach, nearly or quite a week earlier, and very much firmer. Plants very vigorous and healthy, with no trace of disease. Price, 25c. per dozen, 50c. per 100, **\$3.00 per 1000.**

**Echo, Per.**—Introduced by me. This great table berry has the highest and richest flavor, the natural Wild Strawberry, and quite unknown among native varieties. It is very productive, fruit large, and most delicious for family use. For the past two years I have not had enough plants to satisfy my customers. I would advise my patrons to order early. Price, 35c. per dozen, \$1.00 per 100.

See Bargains in Strawberries on Colored Insert

**ALLEN L. WOOD,**

**WOODLAWN  
NURSERIES**

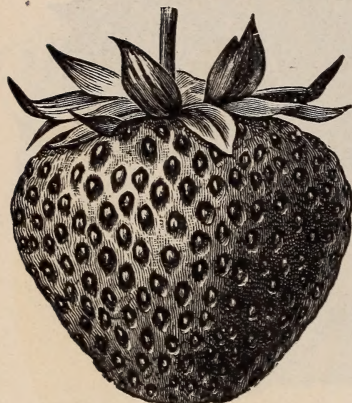
**ROCHESTER, N. Y.**



# STRAWBERRIES



ECHO



GANDY



MCKINLEY

**Gandy, Per.**—Has held its place in public favor on account of large size, fine quality and very late ripening. Of late years it is becoming more productive, yielding 4,000 to 6,000 quarts per acre on heavy, moist loam, or mucky lands. Ripening late, it sells at high prices, and is counted by many growers their most profitable berry. Every year the demand for Gandy plants increases. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Glen Mary, Imp.**—Very vigorous, enormously productive, of large to very large, bright, deep red berries. Yellow seeds on surface; flesh very firm; light red clear to the center; sweet, rich and high flavored; a decidedly good berry in point of plant, yield, great size, fine form, bright color, firmness and good quality. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Greenville, Imp.**—In some sections supersedes Bubach. A favorite variety nearly everywhere. Very productive of roundish berries of uniform size, excellent quality, firm and good shippers, thrifty grower, dark green, healthy foliage. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Haverland, Imp.**—Large, long, light red; moderately firm, medium quality, ripens all over. Very vigorous and healthy, and a great yielder; a valuable variety for home use or near market; early. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Hunn, Per.**—Remarkable for its extreme lateness, ripening considerably later than Gandy or Michigan. Fruit large, dark crimson, and attractive, of uniform size and shape, exceedingly firm, and of excellent quality. It is a splendid shipper and stands up well. One of the best for the home garden, its superior quality commending it for table and its solid flesh making it unsurpassed for canning. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

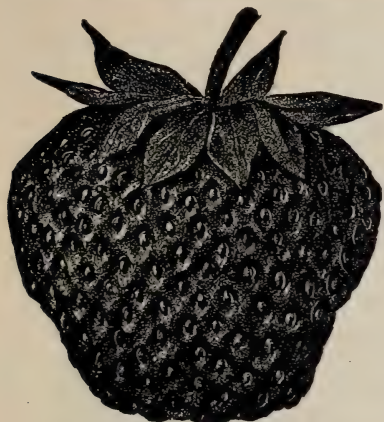
**Jessie, Per.**—A large, handsome, dark red berry; in some localities one of the best market sorts. Strongly staminate; a fine fertilizer for such varieties as Bubach. Vigorous, healthy plant. Midseason. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Lovett, Per.**—The plants are rank, vigorous growers, fruit large and uniform size, firm; of a high color; splendid flavor. An excellent sort for fertilizing early and midseason varieties. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

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**The Colored Insert Contains Special  
Strawberry Bargains Which  
Will Interest You.**





NICK OHMER

**Nick Ohmer, Per.**—For market, home use or exhibition, this is probably the greatest berry ever offered. It is certainly the most desirable berry that has come under my observation. It is my candid opinion that all who grow the Nick Ohmer will be astonished at its healthy, vigorous growth, and great productiveness. The fruit will be a surprise to all who see it, being of mammoth size, beautiful form and color, and excellent quality. Price, 25c. per doz., 50c. per 100, **\$3.50 per 1000.**

**PALMER EARLY, Per.**—Originated by Mr. I. S. Palmer, of Northern New York, five years ago. The largest and most beautiful of all early strawberries, perfect bloomer, plants strong and robust, produces two and four fruit stalks to each plant, all well filled with large berries. Price, 35c. per doz., \$1 per 100.



PALMER EARLY



ROUGH RIDER

**McKinley, Per.**—This variety has been thoroughly tested on my grounds, and I consider it a superior Strawberry, being remarkable for its size, shape, color, and quality. Berry large, roundish, inclining to conical, but sometimes flattened or coxcombed; color crimson; flesh firm and quality very good. The plant is vigorous, healthy, and a great yielder. Season medium to late. We can confidently recommend it for garden and market culture. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Michaels Early, Per.**—This is the first variety to ripen here; berry medium to large, roundish, bright crimson, firm, fair quality; plant a strong grower and good bearer. I consider this valuable on account of its earliness. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Rough Rider, Per.**—Originated in Oswego County, N. Y., by Charles Learned, a leading grower of that famous strawberry locality. A seedling of Eureka fertilized by Gandy. Prolific runners like Eureka, the individual plants closely resembling the Gandy in leaf and stalk. Enormously productive, hardy, and free from disease. Berries very large; roundish but elongated, mostly shape of illustration, but some flattened and pointed. Color dark red like Gandy. The latest and firmest strawberry in existence; was shipped to New York and Boston and sold for nearly double most varieties. Of Seventy crates sold in Boston July 1st, three brought 20c. per quart and the balance 16 to 18c. wholesale. Its blossom is perfect. Price, 35c. per doz., 75c. per 100, **\$5 per 1000.**

# STRAWBERRIES

**Sample, Imp.**—This new Strawberry has proven all the originator claimed for it. It is a fine berry of very large size, long in bearing, solid and good. The illustration was drawn direct from a specimen berry. It is quite late to ripen, large to very large in size, crimson color to the core. Very firm for a large berry; strong, vigorous and healthy foliage. The originator says: "Sample is of large size and fine quality, quite firm, and continues a long time in fruit. The berries are large to the last. For the market men it is the best Strawberry ever grown. I have nothing in my ground that will begin to fruit like it. It will yield as many berries as Haverland, and average as large as Bubach." Colors all over at once. Not a weak spot in it. Foliage and fruit perfect. Needs no petting. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**



SAMPLE



WM. BELT

**Seaford, Imp.**—In Seaford I believe I have a berry fully equal to Bubach in size; far more productive, firm enough to meet all requirements; color deep, glossy red, and quality fit for a king. The plant is as large as Bubach, and a much more vigorous grower; blossom imperfect, while it ripens its crop much faster and several days earlier, and therefore commands bigger prices. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Wm. Belt, Per.**—A well tested variety that is giving remarkable satisfaction as a large, handsome, productive berry for market or home use. Vigorous, thrifty, heavy plant, producing large crops under good, common matted row culture. Berries extra large, conical, quite uniform in shape; brilliant, glossy red; ripens all over without green tips; good quality; carries well to market and brings highest price. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

**Wilson, Per.**—Too well known to need description." Most popular canner and shipping berry known. More largely planted than any other variety in this State. Price, 25c. per doz., 50c. per 100, **\$3 per 1000.**

I received Strawberry plants O. K. to-day. They were exceedingly fine, the best I ever saw. They were satisfactory in every way. I am very grateful to you for the manner in which you used me. I will place another order with you next Spring. E. J. DAKIN, Maine.

I received the plants you sent me on the 9th inst. I was delighted to find them in such a fine condition. I am well satisfied and hope I shall be able to do much better in the future. Thanks for your promptness. J. K. BOYER, Pennsylvania.

**DON'T FAIL TO SEE THE BARGAINS IN STRAWBERRY PLANTS ON COLORED INSERT**

**ALLEN L. WOOD**

**WOODLAWN  
NURSERIES**

**ROCHESTER, N. Y.**





## STANDARD VARIETIES



DISH OF WOOD'S IMPROVED CUTHBERT

There are two general types of Raspberries, and they require different treatment. Blackcaps, which increase from the ends of the canes, should be planted three by six feet. Prepare the land same as for Strawberries. Cultivate often enough to keep the soil loose, and free from weeds. When the canes attain the height of one foot, pinch off the ends; this causes the canes to branch, grow stocky and self-supporting. In the spring of the bearing year cut these branches back to within six inches of the main stalk. After fruiting cut out all the dead wood. Red Raspberries should be set six by three apart, when they must be cultivated both ways. Allow only three or four canes in each hill to grow; treat all others that spring up as weeds. When three or four feet high pinch back the canes, same as with Blackcaps. The secret of raising fine crops of Raspberries is in rigorous pruning and keeping suckers down. If not checked, the tendency is to mat the surface with canes, when very little fruit is secured. For garden culture the red varieties may be set three feet apart each way; Caps, four by three feet.

**NOTE**—If you want them sent by mail or express prepaid, add 12c. per dozen, 40c. per 50; six at dozen rates, 50 at 100 rates, 500 at 1000 rates.

**Splendid Bargains in Raspberries. See Colored Insert**

**ALLEN L. WOOD**

**WOODLAWN  
NURSERIES**

**ROCHESTER, N. Y.**





A BIRD'S-EYE VIEW OF A PORTION OF TWENTY ACRES OF COLUMBIAN RASPBERRIES BOUGHT OF ALLEN L. WOOD  
IN THE SPRING OF 1902. PHOTOGRAPHED IN AUGUST, 1903

**Cuthbert, Wood's Improved** (see photograph on back of front cover)—Has excelled all other late varieties of Red Raspberries. For the past ten years I have propagated it from my very best bushes, and now have Cuthberts far ahead of the average. One fruit-grower who saw my fruit in 1901 ordered 30,000 plants of me the next year. If you need Raspberry plants it pays to buy the very best stock. The Cuthbert is the leading market variety all over the country. Remarkably strong, hardy variety; stands Northern winters and Southern summers equal to any. Berries very large, measuring three inches around; conical, rich crimson, very handsome; so firm they can be shipped hundreds of miles in good condition; flavor sweet, rich, luscious. Price, 5c. each, 30c. per dozen, \$1.00 per 100, \$7.00 per 1000.

**Columbian** (See cut on 3d page of cover)—This great berry is believed to be a cross between Cuthbert and Gregg, and is superior and larger than Schaffer, which it resembles in type and color. We recommend it for all garden and general planting. For canning purposes it is undoubtedly the very best Raspberry in cultivation, yielding as high as 8,000 quarts per acre. Unlike some kinds, it does not go to pieces in the process of canning, and does not shrink. It is very popular and is known from Maine to California. A dozen strong plants will supply a family with fruit, as it grows from eight to twelve feet high, and in fruiting season its branches are covered with fine, large crimson berries, as shown in cut. Perfectly hardy, and grown largely for evaporating, retaining color, form and flavor remarkably. Price, 5c. each, 50c. per dozen, \$1.50 per 100, \$10 per 1000.

**Haymaker**—An Ohio seedling of the Schaffer and Columbian type; fruit a little more acid and is later than either, prolonging the season. An enormous producer, excelling the Columbian. Improbable as this may seem, the Haymaker has for several seasons, in different localities, under same conditions, produced more fruit. And we offer it as the most productive Raspberry on earth. While equal to Columbian in all other respects, the berries are not extra firm. Price, 10c. each, 75c. per dozen, \$2.50 per 100.

**Loudon**—A red midseason berry. Large fruit, beautiful, rich dark crimson color, good quality, enduring winters without protection and without injury to the very tips. It stands shipping the best of any variety, and will remain on bushes the longest without injury. Price, 5c. each, 50c. per dozen, \$1.50 per 100.

**Miller's Red**—Bright red color, which it holds after picking. Stout, healthy, vigorous grower; canes not as tall as Cuthbert; well adapted to carrying their immense loads of berries. Berries large; hold their size to end of season; round, bright red, core small; do not crumble; firmest and best shipper; rich fruity flavor. Commences to ripen with the earliest. We can highly recommend this for either home or market. Price, 5c. each, 40c. per dozen, \$1.50 per 100, \$10 per 1000.

**For Great Bargains in Raspberries see Colored Insert**





HAYMAKER

**Marlboro**—Large size, light crimson color, good quality and firm. Vigorous and productive. One of the best, well tested, large early berries for the North. Price, 5c. each, 40c. per dozen, \$1.50 per 100, **\$10 per 1000.**

**Schaffer**—This is the best known of the purple Raspberries. It is very vigorous, large and productive. It picks easier than Columbian, but is not so large or firm. Price, 5c. each, 35c. per dozen, \$1.00 per 100, **\$8.00 per 1000.**

**Golden Queen**—Yellow Variety—This variety is almost identical with Cuthbert, except in color. Fruit large, productive; quality first class. It is beyond doubt the finest and most profitable yellow berry grown. Price, 5c. each, 50c. per dozen, **\$1.50 per 100.**

## BLACK RASPBERRIES

**Mills** (The Mortgage Raiser)—For the last two years the demand for plants was so great as to exhaust the supply long before the season for planting had closed. I received orders for over 50,000, from various parts of the country, which I could not supply, last spring, owing to the fact that plants had been sold before the orders came. I would advise my patrons to order early this season, as my stock is limited.

I consider it the best Black Raspberry that I have ever grown; it is extremely large, perfectly hardy, free from blight or rust, large as the Cumberland; very firm, and with a bloom somewhat like the Gregg. It has been the most productive of all the Black Raspberries I have tried. It brings the highest price of any in the market. It has given such immense satisfaction to the fruit growers in Western New York that is almost impossible to buy any plants from fruit growers who have it, but I have not attached a big price to the plants, and will pay a handsome price for any new Black Raspberry that will beat it. Price, 10c. each, 60c. per dozen, \$2.00 per 100, **\$15 per 1000.**

**The Colored Insert Contains Several Raspberry Bargains**





A BIRD'S-EYE VIEW OF A PORTION OF TWELVE ACRES OF MILLS--THE MORTGAGE RAISER--RASPBERRY, BOUGHT OF ALLEN L. WOOD IN THE SPRING OF 1902. PHOTOGRAPHED IN AUGUST, 1903

**Black Diamond**—A healthy, vigorous grower, makes strong, vigorous canes with numerous side branches all thickly set with fruit spurs. Berries about the size of Gregg, ripen early; the sweetest berry known. Fine flavor, pulpy, and with few seeds, yet firm enough to be an A No. 1 shipper. For drying and evaporation it excels all others. The dried fruit is jet black, retains the richness, fine flavor and sweetness of the ripe fruit. Price, 10c. each, 60c. per dozen, \$2.00 per 100.

**Cumberland**—This new Raspberry originated in Pennsylvania and is supposed to be a seedling of the Gregg with a dash of Blackberry blood in it. It is claimed by its friends to be the largest blackcap grown, running nearly one inch in diameter. *The Rural New-Yorker* speaks of it in the highest terms. B. F. Foster, a large grower of Wayne County, writes as follows: "I had five acres of it fruiting last summer, and am delighted with it. I had Ohio and several other varieties growing side by side with it, and under exactly the same conditions. The Cumberland fully doubled the yield of Ohio, and is far ahead of all other varieties on my grounds. The fruit is so large and so abundant that it can be easily picked for a third less than other sorts, and it is of such a superior appearance as to usually command a little above the market price of other varieties." Price, 10c. each, 60c. per dozen, \$2.00 per 100.



KANSAS

**Gregg**—Very best of black-caps, very large, wants good soil, fruit very fine and covered with bloom. Leading market variety all over the country; best for evaporating, as it is said to yield most. Price, 10c. each, 50c. per doz., \$1.50 per 100, \$10 per 1000.

**Kansas**—This most rampant grower is everywhere considered the best midseason blackcap. Branches freely, is healthy and hardy; produces very large, glossy, jet black berries of excellent quality for home use or market. Price, 10c. each, 50c. per doz., \$1.50 per 100, \$10 per 1000.

**Ohio**—One of the best market varieties. Grown for evaporating purposes and for use in fresh state. Canes very vigorous, hardy and productive. Price, 10c. each, 50c. per dozen \$1.50 per 100, \$10 per 1000.

**Don't Fail to Read Raspberry Bar gains on Colored Insert**





In the garden, plant in rows about five feet apart, and four feet apart in the rows. In the field, plant in rows six feet apart, and three feet apart in the rows. Treat the same as Raspberries. Blackberries are all extra strong, well-rooted plants.

**NOTE.**—If you want them sent by mail, or express prepaid, add 12 cents per dozen, 40 cents per 50; six at dozen rates, 50 at 100 rates, 500 at 1000 rates.

**Early Harvest**—The earliest Blackberry, consequently one of the most valuable were it hardy. Here it has proven hardy. Ripening in July, with its productiveness, it is eminently profitable for market, while its earliness and good quality make it a special favorite in the home garden, where it succeeds. Price, 5c. each, 35c. per dozen, \$1.50 per 100, **\$10 per 1000.**

**Early King**—An extra early and exceedingly hardy variety of great merit. Canes of strong growth, as hardy as Snyder, and very prolific. It is larger and earlier than Early Harvest, and its delicious sweetness renders it of special value for the home garden. It is also free of double blossoms, rust or other disease. It has been thoroughly tested at the North, and has given very general satisfaction. Highly recommended by the experiment stations. Growers coin money on this variety on account of its hardiness, large size and earliness. The only large early berry grown. Many dealers send out Early Harvest plants for this variety, as the genuine stock is very scarce. Our plants are fine and true to name. Price, 10c. each, 60c. per doz., **\$2 per 100.**

**Eldorado**—It is as hardy as Snyder, is a larger berry and of best quality. Has been cultivated twelve years and never winter killed. H. E. Van Deman, National Pomologist, says: "Never have I tasted anything equal to Eldorado." I have fruited it and find it hardy and fine. My first stock was bought of originator. Price, 10c. each, **60c. per doz.**

**Erie**—I have fruited the Erie for a number of years, and find it one of the best, and its hardiness all that was ever claimed for it. It is one of the strongest growers, and will produce large crops on what would be called poor soil. Its fruit is of the largest type, being very uniform in size, and perfect. Price, 5c. each, 35c. per doz., \$1.50 per 100, **\$10 per 1000.**

**Iceberg**—A novelty from California; white berries; 10c. each, **60c. per doz.**

**Lawton**—Large, excellent; 5c. each, 35c. per doz., \$1.50 per 100, **\$10 per 1000.**

**Lovett's Hardy**—Large, productive, free from disease; 10c. each, **50c. per doz.**

**Minnewaski**—One of the largest and most productive; on trial several years and receives most favorable reports from nearly all sections. Fruit glossy black, tender, juicy, sweet, fine aromatic flavor. Remarkably productive and hardy. One of the best for market and home garden; early. Price, 10c. each, 60c. per doz., \$2 per 100, **\$15 per 1000.**

**Ohmer**—This late ironclad Blackberry has stood in open field culture for many years when the mercury was 25 and 30 degrees below zero. Its hardiness is, without doubt, equal to any Blackberry. It has stood in the same field where Snyder and Taylor were much damaged. The berries are sparkling black throughout, which add great value to it as a market berry. Its yield is simply enormous, affording abundant picking from the first until the stock is all matured. It fruits from midseason until late, and as a shipper and keeper is unsurpassed, being firm, and does not bleed in handling. Good foliage, entirely free from rust or blight. The fruit is of the finest quality, also brings 50c. to \$1.00 more a crate than Snyder or Taylor. For general planting for home or market, in all sections subject to severe winter, the Ohmer is recommended as the very best to plant. Price, 10c. each, 50c. per dozen, **\$2 per 100.**



**Rathbun**—The giant of all Blackberries. Plants hardy, vigorous, and great bearers. Fruit very large, luscious, and of highest quality. Market growers will fully appreciate the advantages a large berry has over a smaller one; the gain is twofold—it costs less to pick, and from its superior appearance brings more in market. They have measured  $1\frac{3}{4}$  inches in length by  $1\frac{3}{8}$  in diameter, and many of the berries will run  $1\frac{1}{4}$  to  $1\frac{1}{2}$  inches long; 45 of them have filled a quart basket. I would advise my patrons to order early, as I had hundreds of orders last season after plants were sold out. Price, 10c. each, 60c. per dozen, **\$2.50 per 100.**

**Snyder**—Very popular for the North and Northwest on account of its extreme hardiness; wonderfully productive, size medium, fruit juicy and sweet without the hard core of many sorts; canes remarkably strong and thrifty. More largely planted than any other of the ironclad varieties. We have a heavy demand for them every year. Midseason. Price, 5c. each, 35c. per doz., \$1.50 per 100, **\$10 per 1000.**

**Stone Hardy**—Medium size, hardy, prolific; 5c. each, 35c. doz., **\$1.50 per 100.**

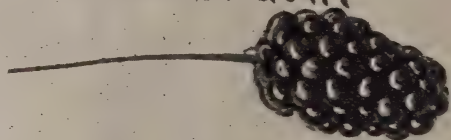
**Taylor**—Nearly as hardy as Snyder. Berries larger and of fine quality, sweet and juicy. Canes of strong growth, greenish yellow, of especial value for planting at the North, suited to low, moist ground. Price, 5c. each, 35c. per doz., \$1.50 per 100, **\$10 per 1000.**

**Wilson**—One of the largest and most productive of the early varieties. Produces an abundance of sweet, glossy black fruit, which holds well for days after picking. Its firmness makes it one of the best for shipping purposes. Price, 5c. each, 35c. per doz., \$1.50 per 100, **\$10 per 1000.**

Some Choice Blackberry Bargains  
on Colored Insert



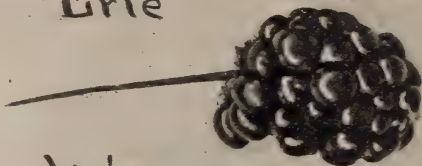
Minnewaski



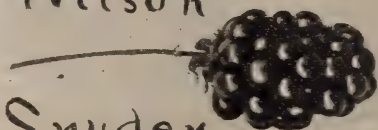
Early Harvest



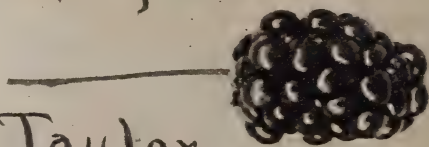
Erie



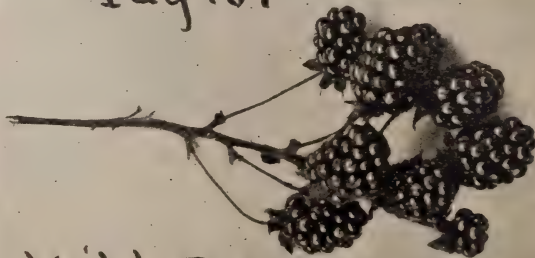
Wilson



Snyder



Taylor




Wild Blackberry





Choose a moist, rich soil for Currants. Plant four by five feet apart. Keep free from weeds and grass by cultivation and mulching. Use plenty of manure and trim out superfluous wood by cutting back the new growth two-thirds each year. Keep the foliage quite free from worms by timely and liberal use of white hellebore.

 Owing to the very large demand for Currant plants last fall they are very scarce, I would advise all to place their orders very early.

**NOTE**—If you want them sent by mail or express prepaid add 12 cents per dozen, 40 cents per 50; six at dozen rates, 50 at 100 rates, 500 at 1000.



**Pomona**—A vigorous and robust grower, healthy, hardy, and an early bearer; foliage abundant and remains on the bush much longer than other sorts. The fruit is very beautiful in appearance, of a clear, bright, translucent red; bunches large and full, and berry is very nearly as large as the Fay. It is of remarkably fine quality, sweet and mild, and less acid than any we know of, with very few seeds, which are small. The fruit is so bright-colored and handsome that it always attracts buyers at market, and not only hangs on the bush well after ripe, but will also keep in good condition a long time after being picked. It bears regularly year after year with the same unflinching abundance, and its immense yield, attractive appearance and

fine quality make it the most profitable and desirable of all Currants. Price, 10c. each, 85c. per doz., **\$4 per 100.**

**La Versailles**—Very large, red; bunch long, of great beauty, excellent quality; one of finest and best.

Should be in every collection. Strong plants. Price, 10c. each, 75c. per doz., **\$3.50 per 100.**

**Prince Albert**—A large, light red berry; long bunch. Bush an erect grower, with heavy foliage. Very productive. Ripens late. Strong plants. Price, 10c. each, 75c. per doz., **\$3.50 per 100.**

**White Grape**—The largest and most productive white currant grown. Flavor sweet and very fine for the table. Not desirable for the general markets because people don't seem to take to white fruits. The best table currant. Strong plants. Price, 10c. each, 85c. per doz., **\$4 per 100.**

**Pres. Wilder**—A remarkable variety, for which we predict great popularity, both for table and market. One of the strongest growers and most productive. Bunch and berries very large, bright, attractive red color, even when dead ripe; hangs as late as any known variety. Compared with Fay's, is equal in size, longer bunch, better quality, much less acid; ripens at same time, much longer on bush, fully as prolific. Strong plants. Price, 10c. each, 85c. per doz., **\$4 per 100.**





**Red Cross**—Greatest of all currants. *Rural New-Yorker* says: "Red Cross is the best of all old or new currants for mid-season." N. Y. Experiment Station says it is large and productive. The masses of fruit were so dense as to completely hide the bearing canes from view. Jacob Moore says this is a peculiarity of the Red Cross. I have cut off some of the branches thus heavily laden and sent them to the *Rural New-Yorker*, Country Gentleman, as well as to leading pomologists. These people have said they never saw anything to equal the Red Cross as shown by specimen branches. E. W. Reid says he is remarkably impressed with this variety, especially for its large size and productivity, it being much superior to Fay's in every respect. I have picked stems of this currant seven inches long with 23 to 26 currants upon a single stem. It is the most vigorous grower of all currants I have tested. It seems as though this variety would create an epoch in currant growing. You can not make any mistake in planting the Red Cross Currant. The plants I offer are well rooted and very strong. Now is a good time for planting currants, gooseberries and raspberries, as well as many other varieties. Strong plants, 10c. each, 85c. per dozen, **\$4 per 100.**

**Cherry**—Strong grower, fruit very large, sometimes measuring one-half inch in diameter. Should have good soil and thorough cultivation. Strong plants. Price, 10c. each, 85c. per doz., **\$4 per 100.**

**Victoria**—Large; long bunches; berries bright red color, of excellent quality; bush good grower; extremely hardy. Perhaps this is the best

of the older varieties of currants. Strong plants. Price, 10c. each, 75c. doz., **\$3.50 per 100.**

**Red Dutch**—Berries medium and profuse; bush strong grower, comparatively free from borers. Price, 10c. each, 75c. per dozen, **\$3.50 per 100.**



## CURRANTS—Continued



PERFECTION

**North Star**—The strongest grower among the red varieties; should be given plenty of room and ground kept well enriched; bunches average four inches in length and are freely produced. Combines extreme hardiness, vigorous growth, extra quality and great productiveness. Strong plants. Price, 10c. each, 75c. per dozen, **\$3.50 per 100.**

**Fay's Prolific**—Perhaps no other Currant has received so much praise as Fay. It is very large and always sells well and at a high price. Yet the Fay is not universally popular, as it does not seem to do well in all parts; in fact, some rather condemn it. I consider it does better on heavy clay soil, well manured and thoroughly cultivated, than on lighter soil. Strong plants. Price, 10c. each, 85c. per dozen, **\$4 per 100.**

**Lee's Prolific (Black)**—Considered one of the best black Currants. Fruit large; produces abundantly. Never attacked by insects of any kind. Valuable for making jellies, jam and wine. Price, 10c. each, 85c. per doz., **\$4 per 100.**

**Perfection**—This grand New Currant originated by a fruit grower near Rochester, N. Y. A cross between the Fay and White Grape. Awarded the Barry Medal—the fifty-dollar gold medal of the Western N. Y. Horticultural Society, July, 1901, after three years' trial. First fruit to receive this grand prize. Also received highest prize given any new fruit at the Pan-American Exposition. Is very highly endorsed by Prof. S. A. Peach, Horticulturist of N. Y. State Agricultural Experiment Station at Geneva, after four years' trial there in competition with sixty varieties. Color bright red; larger than Fay; rich, mild, sub-acid, with few seeds and good quality. To protect customers from imposition, the originator is sending out the Perfection under seal. See that each plant bears it. I am one of the very few Nurserymen having the right to sell Perfection.

**Strong 2-years plants, \$1 each, \$10 per dozen.**

**See Colored Insert for Splendid Bargains in Currants**



Plant same as Currants, in good, rich soil; give liberal dressing of manure every season. Regular pruning every year is essential for fine fruit. To prevent mildew, spray as soon as leaves appear, and often in summer with potassium sulphur, 1 ounce to 4 gallons water. Often too large demand for Gooseberries, plants very scarce. Place your orders early.

**NOTE**—By mail or express prepaid, add 12c. per doz.; 40c. per 50; 6 at doz. rates, etc.

**Pearl**—Best American variety—a cross between Houghton and a large English variety; very hardy, free from mildew, superior in size and quality, and more productive than Downing; is likely to supersede this standard sort. From many flattering testimonials I take pleasure in recommending this variety as one of the best. 10c. each, \$1 doz., **\$5 per 100.**

**Downing**—One of the oldest and best. Large, handsome, pale green, of splendid quality, for both cooking and table use. Vigorous grower and usually free from mildew. Price, 10c. each, \$1 per dozen, **\$5 per 100.**

**Houghton**—A very productive, hardy berry, of medium size, and for general purposes one of the best. Price, 10c. each, 75c. per dozen, **\$3.50 per 100.**

**Red Jacket**—An American seedling of large size; smooth, prolific and hardy, of best quality. Well tested over a wide extent of territory with all leading varieties. A wonderful cropper; bright, clean, healthy foliage. Price, 10c. each, \$1 per dozen, **\$7 per 100.**

**Columbus**—Largest size fruit; oval, greenish yellow; finest quality; strong, robust grower; foliage large and glossy. One of the best. 15c. each, \$1.50 per doz, **\$8 per 100.**

**ALLEN L. WOOD**

**WOODLAWN  
NURSERIES**

**ROCHESTER, N. Y.**





# McKinley Early Twentieth Century Grape

I introduced this wonderful Grape two seasons ago and it has proven more than I said for it. I offer the following guarantee this season to all parties who buy this wonderful New Grape:

## GUARANTEE TO MY PATRONS

I will refund the sum paid for McKinley Early Grape if it does not prove what I say about it.



For many years Mr. Young labored to produce a large **Early White Grape**, as large as the Niagara, a productive, strong grower, with robust foliage. The result is the McKinley Early Grape. It is a cross between Niagara and Moore's Early and was developed near where the Niagara Grape originated. **It is fully ten days earlier side by side. Bunches very large and compact, very sweet, with no acid around the seeds and no puckery taste in the skin. It is the coming Early Grape for Market.** Just think of it, ten days earlier than Niagara, about the same size, a compact bunch, and as strong a grower.

**MR. YOUNG** tested it in every way sufficient to warrant its introduction, and all fruit growers who have seen it in bearing in Mr. Young's Vineyard upheld my estimate of its great value. Even before I had any plants to offer I received hundreds of letters asking prices of vines.

Bunches very large, usually shouldered, compact and handsome. Berries large, nearly round, very tenacious; bear handling and shipping.

**Very remarkable keeping qualities, hangs on vines sound and perfect for six weeks or more after ripening, with no tendency to shell off or fall from the stems. As good a shipper as any other American Grape.**

*Mr. Frank L. Young, Niagara Co., N. Y., says:* "I planted the seed of this Grape in 1891; it is a cross between Niagara and Moore's Early.

Vine vigorous, healthy, productive; foliage thick and leathery. Bunches medium, uniform, compact; skin thin, green at first, and turning to yellow when fully ripe. It differs from all other Grapes. The pulp has no acid, and parts easily from its few seeds."

**I guarantee the MCKINLEY EARLY to be as strong a grower as Niagara, fully ten days earlier, richest flavor of any Grape on the market. A strong, vigorous grower, thick, healthy foliage, and perfect, self-fertilizing blossom.**

I bought the original vine and own all the stock of this wonderful New Grape. Only a limited number of vines to offer this Spring, and would advise all parties to order early, as hundreds of customers ordered too late last year.

In order to protect my customers from unscrupulous dealers, the McKinley Early is sent out under my own name. See that each vine bears the signature on the back of each label.

Price, 50c. each; **\$5.00 per dozen.**

*Allen L. Wood*  
Introducer, Rochester, N. Y.



There is scarcely a yard so small, either in country or city, that room for one to a dozen or more grape vines cannot be found. They do admirably trained up to the side of any building, or along the garden fences, occupying but little room and furnishing an abundance of the healthiest of fruit.

Make the soil mellow, and plant the vines somewhat deeper than they stood in the nursery. Plant about eight feet apart by the fence or building. For vineyard, make rows ten feet apart, eight feet in rows.

**NOTE**—If you wish them sent by mail or express prepaid, add 12c. per dozen, 40c. per 50; six at dozen rates, 50 at 100 rates, 500 at 1000 rates.

### BLACK VARIETIES

#### *Campbell's Early*

Its strong, hardy, vigorous growth, thick, heavy, perfectly healthy foliage, very early ripening and its abundant bearing of large and handsome clusters of excellent quality, combined with the most remarkable keeping and shipping qualities, form a combination unequalled by any other grape. Its period of full maturity is from the middle to the last of August, according to the season, ripening with Moore's Early, but unlike

that variety, it has kept sound and perfect, both on and off the vine, for weeks after Moore's Early was decayed and gone. In dessert quality it is unrivaled by any of our present list of first early-market grapes. It is, both as to cluster and berry, of large size, of a glossy black color, with a beautiful blue bloom; pulp sweet and juicy; free from foxiness; seeds small, few in number and part readily from the pulp. Price, 20c. each, \$2.00 per dozen, **\$12 per 100.**

**Nectar** (Black Delaware)—The fruit is black, with heavy blue bloom; quality the very best; pulp tender and skin tough, and will hang a long time after gathering without dropping from the bunch. Will give good satisfaction. Price, 15c. each, \$1.50 per dozen; **\$10 per 100.**

**Concord**—A large purplish-black grape, ripening about the middle of September; vines remarkably vigorous and free from disease; the standard for productiveness and hardiness all over the country. Price, 10c. each, 75c. per doz., \$3 per 100, **\$25 per 1000.**





**Barry**—Bunch large, but rather short; berries large, roundish, much like Black Hamburg; delicate, sweet and tender. Ripens with Concord. Vine vigorous and productive. One of the largest and finest of the Rogers Hybrids. 15c. each, \$1.50 per doz., **\$10 per 100.**



MCPIKE

**McPike**—A seedling of Worden; partakes of all its good qualities to a marked degree. Perfectly hardy, with a leaf unprecedented; earlier than the Concord, bunches large, even\* and compact, berries even in size, covered with a beautiful bloom, blue-black in color, ripens uniformly and has generally the appearance of the Worden. Berries of mammoth size, being three inches in size and of superb quality. One berry measured  $3\frac{3}{8}$  inches. Comments from all parts of the country are most favorable upon its wonderful size, flavor, hardiness and beauty. Price, 20c. each, \$2 per doz., **\$12 per 100.**

**Clinton**—Bunches small and compact; berries round, black, pulpy, juicy, of medium quality; valuable for wine and culinary purposes. Price, 10c. each, 75c. per dozen, **\$3.50 per 100.**

**Early Victor**—An early black Grape, ripening a week ahead of Concord. A good grower; berry small; bunch very compact. Valuable for market or home use. Price, 10c. each, **85c. per dozen.**

**Moore's Early**—Bunch large, berry large, round, with heavy blue bloom; vine exceedingly hardy. Its earliness makes it desirable for an early market; its hardiness particularly adapts it to Canada and northern portions of the United States.

Succeeds admirably in the South. Price, 10c. each, 75c. per doz., \$4 per 100, **\$35 per 1000.**

**Ives**—A popular Wine Grape. Strong grower, hardy and productive. Succeeds everywhere except in extreme North. Price, 10c. each, 75c. per dozen, **\$3.50 per 100.**

**Wildcr** (Rogers' No. 4)—Bunch and berry very large, round, flesh tolerably tender, sprightly, sweet and agreeable. Price, 10c. each, \$1.00 per dozen, **\$5 per 100.**

**Worden**—A seedling of Concord. Handsome, early, black, healthy, vigorous and productive, with large, longer bunches; better in quality and ten days earlier than its parent. Price, 10c. each, 75c. per dozen, \$3.50 per 100, **\$30 per 1000.**

**Alice**—New; ripens with Concord. Keeps all winter as plump and fresh as when gathered, without shelling or loss of flavor. Hardest in vine and fruit, strong grower, free from mildew or disease; immense yielder; 40 to 60 clusters per vine; high quality, rich in sugar, has stood the test for 10 years under all conditions; is to-day one of the most valuable grapes before the American vineyardist. My stock is very limited; order early. Price, 25c. each, \$2.50 per dozen.

### RED VARIETIES

**Agawam** (Rogers' No. 15)—Berries very large, thick skin, pulp soft, sweet, sprightly; very vigorous, ripens early. Price, 10c. each, 75c. per dozen, \$4 per 100, **\$35 per 1000.**

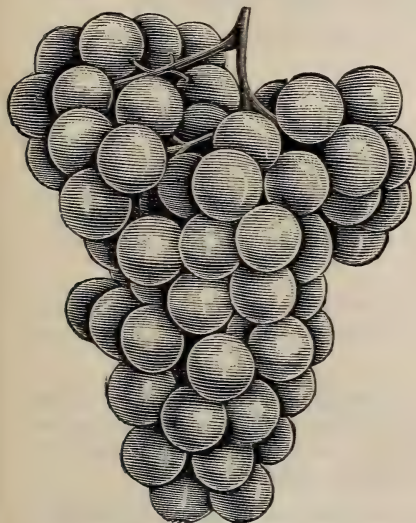
**Brighton**—Perhaps the best Red Grape in cultivation. Bunch large, compact; strong grower and very productive; quality good. Price, 10c. each, 85c. per doz., **\$4.50 per 100.**

**Catawba**—Berries large, round; dark copper color, sweet, rich, musky flavor. Requires a long season; good keeper. Price, 10c. each, 75c. per doz., \$4 per 100, **\$35 per 1000.**



**Delaware**—Red. A grape of finest flavor. Bunch and berry small and compact; sweet, thin skin; slow grower, and must have good soil and careful handling to get best results. Price, 10c. each, \$1 per doz., **\$5 per 100.**

**Diana**—Red. Ripens soon after Concord; bunches medium and compact, good grower. Price, 10c. each, 85c. per doz., **\$4 per 100.**



POCKLINGTON

**Lindley**—(Rogers' No. 9.) Bunch medium; color a rich shade of red; flesh tender, sweet, with a rich aromatic flavor. Price, 10c. each, 85c. per doz., \$4 per 100, **\$35 per 1000.**

**Moyer**—A small early red grape, very hardy; an excellent shipper; juicy, sweet and tender to the center. Price, 10c. each, \$1 per doz., **\$5 per 100.**

**Iona**—Bunch medium to large, shouldered; flesh soft, tender, juicy, brisk, sub-acid, high flavored, sprightly and refreshing; keeps till mid-winter with its freshness unimpaired. In this locality one of the finest table grapes. A little earlier than Catawba. Should be in every garden where the climate admits of its being ripened. It must not be allowed to overbear. Price, 10c. each, 75c. per doz., **\$3.50 per 100.**

**Salem**—(Rogers' No. 53.) Bunch large, compact; berry large, round, coppery red; flesh tender, juicy; slight pulp; in quality one of the best. Ripens with Concord. Vine healthy, vigorous and productive. One of the most popular of the Rogers'. Price 10c. each, 85c. per doz., **\$4.50 per 100.**

**Vergennes**—Very productive, clusters large, berries large, holding firmly to the stem, color light amber, flavor rich and delicious, flesh meaty and tender. Ripens early, and is an excellent late keeper. Price, 10c. each, 85c. per doz., \$4 per 100, **\$35 per 1000.**

**Wyoming**—Red. A popular market sort. Berry small, quality good; very productive and hardy, resembling Delaware somewhat; valuable for home use or market. Price, 10c. each, 85c. per doz., **\$4 per 100.**

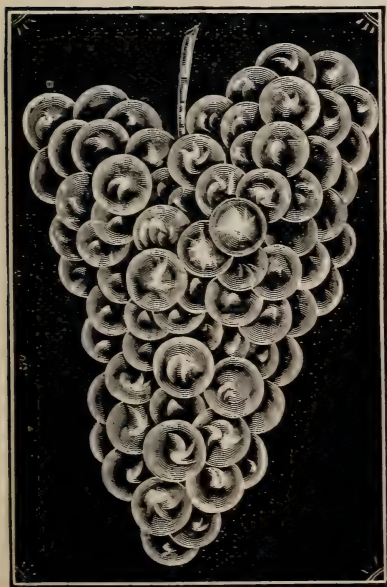
**See Choice Grape Bargains on Colored Insert**

### WHITE VARIETIES

**Pocklington**—Or "Golden Pocklington," retains its popularity, and will probably take its place as a popular standard grape, being one of the largest and most showy white grapes of the Concord type yet introduced. Price, 10c. each, 85c. per doz., \$4 per 100, **\$35 per 1000.**

**Elvira**—White. Bunch compact, medium size, good grower, used principally for wine. Price, 10c. each, 75c. per doz., \$3.50 per 100, **\$30 per 1000.**

**Etta**—White Seedling of Elvira, with large berries, firmer skin, and superior quality; hardy and productive. Price, 12c. each, **\$1 per doz.**



NIAGARA





**Duchess**—Bunch medium to large, long, shouldered, compact; berries medium, roundish; skin thick, generally dotted with small black spots about the size of a pin's head; color light green at first, becoming greenish yellow when ripe, fruit almost transparent; flesh tender without pulp, juicy, sweet, crisp, rich, and in quality ranks as best. Vine vigorous and productive here. The foliage is said to mildew in some localities. Ripens early, before the Concord. Price, 10c. each, 85c. per doz., **\$5 per 100.**

**Geneva**—Yellow. Bunches medium, berries large, good quality. Price, 12c. each, \$1 per doz., **\$6 per 100.**

**McKinley Early Grape**—See page 18.

**Hayes**—A seedling of the Concord, originating in Massachusetts, and pronounced by the Massachusetts Horticultural Society the best eating white grape ever grown. Ripens early in September; bunch large, skin thin, berry juicy and very sweet; vine a strong, rampant grower, and partakes of the ruggedness of its parent. Altogether a very desirable variety and well worth the attention of grape growers. Price, 10c. each, \$1 per doz., **\$6 per 100.**

**Lady**—Concord seedling; berries large, light greenish yellow; thin skin, pulp tender, sweet and rich; vigorous and productive; ripens early. Price, 10c. each, 85c. per doz., **\$4 per 100.**

**Niagara**—Occupies the same position among the white varieties as Concord among the black; the leading profitable market sort. Bunch and berries large, greenish white, changing to a pale yellow when fully ripe. Skin thin, but tough; quality much like Concord. Price, 10c. each, 85c. per doz., \$4.50 per 100, **\$40 per 1000.**

**Green Mountain**—(Winchell.) An extra early variety from Vermont. Skin thin, pulp tender and sweet, quality superb. Bunch and berry medium size. Vine hardy, vigorous and productive. Price, 20c. each, \$2 per doz., **\$12 per 100.**

**Diamond**—The leading early White Grape, ripening before Moore's Early. White with rich yellow tinge; juicy, few seeds, almost free from pulp; excellent quality; above medium size, adheres firmly to stem. Vine like Concord in growth, hardiness and foliage. Fine variety for both market and home garden. Price, 10c. each, 85c. per dozen, **\$4 per 100.**

**Martha**—Bunches and berries of medium size; greenish white, with a thin bloom; flesh tender, with very little pulp, juicy, sweet and rich, hardy and productive. Ripens with Concord. Price, 10c. each, **85c. per dozen.**

## Garden Roots

**Rhubarb**—(Myatt's Linnæus.) Early, tender and very large; known as the sweetest of pie-plants. Price, 10c. each, 75c. per dozen, **\$3 per 100.**

**Extra large, for forcing, 25c. each, \$2 per dozen.**

**Horse Radish**—Price, roots, 25c. per dozen, \$1 per 100, **\$5 per 1000.**



## HINTS ON TRANSPLANTING, ETC.

We cannot attempt to give complete directions on all points connected with Tree Planting, but simply a few hints on the more important operations.

**THE PREPARATION OF THE SOIL** For fruit trees the soil should be *dry*, either natural or made so by thorough drainage, as they will not live or thrive on a soil constantly saturated with stagnant moisture. It should also be well prepared by twice plowing, at least, beforehand, using the subsoil plow after the common one at the second plowing. On new, fresh lands, manuring will be necessary; but on lands exhausted by cropping, fertilizers must be applied, either by turning in heavy crops of clover, or well-decomposed manure or compost. To ensure a good growth of fruit trees, land should be in as good condition as for a crop of wheat, corn, or potatoes.

**STANDARD ORCHARD TREES** These, as sent from the Nursery, vary from five to seven feet in height, with naked stems or trunks, and a number of branches at the top forming a head. These branches should all be cut back to within three or four buds of their base. This lessens the demand upon the roots, and enables the remaining buds to push with vigor. Cut off smoothly all bruised or broken roots up to the sound wood.

**PLANTING** Dig holes in the first place large enough to permit the roots of the tree to spread out in their natural position; then, having the tree pruned as before directed, let one person hold it in an upright position, and the other shovel in the earth, carefully putting the finest and the best from the surface in among the roots, filling every interstice, and bringing every root in contact with the soil. When the earth is nearly filled in, a pail of water may be thrown on to settle and wash in the earth around the roots; then fill in the remainder and tread gently with the foot. The use of water is seldom necessary, except in dry weather early in the fall or late in the spring.

**MULCHING** When the tree is planted, throw around it as far as the roots extend, and a foot beyond, five or six inches deep of rough manure or litter. This is particularly necessary in dry ground, and is highly advantageous everywhere both in spring and fall planting. It prevents the ground from baking or cracking, and maintains an equal temperature about the roots.

*See Colored Insert for Special Bargains in Fruit Trees*

### SELECT SUMMER APPLES

Price of Standard Apple Trees, 5 to 7 feet, 25c. each, \$2.40 per doz., \$15 per 100.

**Early Harvest**—Medium to large size; pale yellow; tender, with a mild, fine flavor. Tree a *moderate*, erect grower, and a good bearer; a beautiful and excellent variety for both orchard and garden, being one of the first to ripen.

**Early Strawberry**—Medium size; mostly covered with deep red; tender, almost melting, with a mild, pleasant flavor. Tree a *moderate*, erect grower, and a good bearer.

**ALLEN L. WOOD**

**WOODLAWN  
NURSERIES**

**ROCHESTER, N. Y.**





### SELECT SUMMER APPLES—Continued

**Sweet Bough** (Large Yellow Bough)—Large; pale yellow; sweet, tender and juicy. Tree a *moderate*, compact grower and abundant bearer.

**Red Astrachan**—Large, roundish, nearly covered with deep crimson, overspread with a thick bloom; very handsome; juicy, good, though rather acid. The tree is very hardy, a *free* grower, with large

foliage, and a good bearer; highly esteemed on account of its fine appearance, earliness and hardness.

**Yellow Transparent**—A Russian apple; medium size, roundish, oblate, slightly conical; skin pale yellow when fully mature; flesh juicy, tender, sprightly, sub-acid; good; a *free* grower.

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For Special Bargains in Fruit Trees See Colored Insert

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### SELECT FALL APPLES

**Fall Pippin**—Very large, roundish, oblong; yellow; flesh tender, rich and delicious. Tree a *free* grower, spreading, and fine bearer; one of the most valuable varieties for table or market. An admirable baking apple. Extensively grown in western New York as Holland Pippin.

**Fameuse** (Snow Apple)—Medium size; deep crimson; flesh snowy white, tender, melting and delicious. Tree *vigorous*, with dark wood; *one of the finest dessert fruits*, and valuable for market; succeeds particularly well in the North.

**Gravenstein**—A very large, striped, roundish apple of the *first quality*. Tree remarkably rapid, *vigorous* and erect in growth, and very productive. One of the finest fall apples.

**Maiden's Blush**—Large, flat; pale yellow with a red cheek; beautiful; tender and pleasant, but not high-flavored. Tree an erect, *free* grower and a good bearer. A valuable market apple.

**Oldenburg** (Duchess of Oldenburg)—A large, beautiful, Russian apple; roundish; streaked red and yellow; tender, juicy and pleasant. A kitchen apple of best quality, and esteemed by all for the dessert. Tree a *vigorous*, fine grower, and a young and abundant bearer. Very hardy. Succeeds well in the Northwest, where most varieties fail.

**Red Bietigheimer**—A rare and valuable German variety. Fruit large to very large; roundish, inclining to conical; skin pale, cream-colored ground, mostly covered with purplish crimson; flesh white, firm, sub-acid, with a brisk, pleasant flavor. Tree a *free* grower and abundant bearer. This is one of the largest and handsomest apples, and worthy of extensive cultivation.

**Wealthy**—Originated near St. Paul, Minn. Fruit medium, roundish; skin smooth, oily, mostly covered with dark red; flesh white, fine, juicy, vinous, sub-acid, very good. Tree very hardy, a *free* grower and productive. A variety of much value on account of its *great hardness* and good quality.



## SELECT WINTER APPLES

**Baldwin**—Large, bright red, crisp, juicy and rich. Tree *vigorous*, upright and productive. In New England, New York, Ontario and Michigan this is one of the most popular and profitable sorts for either table or market.

**Ben Davis** (New York Pippin, Kentucky Streak, etc.)—A large, handsome, striped apple, of good quality. Tree very hardy, *vigorous* and productive; a late keeper; highly esteemed in the West and Southwest.

**Golden Russet**—Medium size, dull russet, with a tinge of red on the exposed side; flesh greenish, crisp, juicy and high-flavored. Tree a *vigorous* grower, with light-colored speckled shoots, by which it is easily known; hardy, bears well; popular and extensively grown in Western New York and Wisconsin.

**Grimes' Golden** (Grimes' Golden Pippin)—Medium to large size; skin golden yellow sprinkled with gray dots; flesh crisp, tender, juicy, sprightly, very good to best. Tree hardy, *vigorous*, productive; grown in the South and Southwest.

**Hubbardston** (Hubbardston Non-such)—Large; striped yellow and red; tender, juicy and fine; a free grower and great bearer. One of the best.

**King**—A superb red apple of the largest size and finest quality. Tree a *vigorous* grower and good bearer; hardy.

**Lady Apple** (Pomme D'Api)—A beautiful little dessert fruit, flat, pale yellow with a brilliant red cheek; flesh crisp, juicy and pleasant. The tree is a *moderate* grower, forms a dense, erect head and bears large crops of fruit in clusters; the fruit sells for the highest price in New York and Philadelphia.

**McIntosh Red**—Large, roundish, skin mostly covered with bright red; flesh

white, tender, sub-acid, sprightly, very good. A handsome apple of fine quality. Tree vigorous and hardy.

**Northern Spy**—Large, striped and quite covered on the sunny side with dark crimson, and delicately coated with bloom. Flesh juicy, rich, highly aromatic, retaining its freshness of appearance and flavor till July. The tree is a remarkably *rapid*, *erect* grower and a great bearer. Like all trees of the same habit, it requires good culture and occasional thinning out of the branches to admit the sun and air fully to the fruit. Both leaf and blossom buds open a week later than other varieties. *One of the finest late-keeping apples.*

**Rambo**—Medium size; streaked and mottled yellow and red; tender, juicy, mild flavored. Tree a *vigorous* grower and a good bearer. A widely cultivated and esteemed old variety.

**Rhode Island Greening**—Everywhere well known and popular; tree spreading and *vigorous*; always more or less crooked in the nursery; a great and constant bearer in nearly all soils and situations; fruit rather acid, but excellent for dessert and cooking.

**Roxbury Russet**—Medium to large; surface rough; greenish covered with russet. Tree a *free* grower, spreading, and a great bearer; its great popularity is owing to its productiveness and long keeping.

**Sutton Beauty**—Fruit medium to large. Tree a *free*, handsome grower and productive. One of the most valuable market varieties in Western New York.

**Tolman's Sweet**—Medium size; pale whitish yellow, rich and very sweet; excellent for cooking. Very productive.

**York Imperial**—Medium; whitish, firm, crisp, juicy, pleasant, mild, sub-acid. Tree moderately vigorous and productive. Very popular in Pennsylvania.





### CRAB APPLES

**Hyslop's**—Almost as large as the Early Strawberry Apple; deep crimson; very popular in the West on account of its large size. Tree remarkably *vigorous*.

**Transcendent**—A beautiful variety of the Siberian Crab; red and yellow. Tree a remarkably strong grower.

### SELECT PEARS

The following list includes those varieties which have been well tested and have proven valuable. I can not urge too strongly the following suggestion: When pear trees are heavily laden, the fruit should be thinned when about one-third grown; else the fruit will be poor and the trees injured.

#### PRICE OF PEAR TREES

Standard Pears, 5 to 7 feet, 30c. each, \$3 per doz., \$22 per 100.

Dwarf Pears, 3 to 5 feet, 25c. each, \$2.40 per doz., \$15 per 100.

### SUMMER PEARS

**Bartlett**—One of the most popular pears; large, buttery and melting, with a rich flavor. A *vigorous*, erect grower; bears young and abundantly.

**Clapp's Favorite**—A splendid pear, resembling the Bartlett, and ripening a few days earlier; the tree is hardy and *vigorous*.

**Tyson**—Rather above medium size; melting, juicy, sweet. Tree a very *vigorous* and rapid grower; bears abundantly every year; one of the best summer varieties.

**Wilder**—Medium or rather small, regular in form; greenish-yellow with a brownish-red cheek. Tree a *vigorous* grower and great bearer.

### AUTUMN PEARS

**Duchess**—One of the largest of all our good pears. As a dwarf it is one of the most profitable of market pears.

**Flemish Beauty**—A large, sweet pear. Tree very hardy, *vigorous* and fruitful; succeeds well in most parts of the country.

**Howell**—One of the finest of American pears. Large, yellow and handsome. Tree very *vigorous*, hardy and productive.

**Keiffer**—Large; skin rich golden yellow; flesh slightly coarse, juicy, melting, with a pronounced quince flavor. Tree very *vigorous* and an early and great yielder.

**Seckel**—The standard of excellence in the pear; small, but of the highest flavor. Tree a stout, *slow*, erect grower.

**Sheldon**—A pear of the very first quality. Tree *vigorous*, erect and handsome, and bears well.

### WINTER PEARS

**Anjou**—A large, handsome pear, buttery and melting; keeps into midwinter. Tree a *vigorous* grower and good bearer.

**Clairgeau**—Very large, handsome and

attractive; flesh yellowish; keeps sound a long time after being gathered. Tree a free grower and an early bearer; valuable for market fruit.



### WINTER PEARS—Continued

**Lawrence**—Size medium to large; golden yellow. Tree a moderate grower and an abundant bearer.

**Winter Nelis**—One of the best early winter pears; medium size; dull russet with a rich flavor. Tree a *slender*, straggling, but free grower.

**Vermont Beauty**—Medium size; yellow, covered on sunny side with bright carmine red; rich, juicy, sub-acid. Ripens immediately after Seckel. Very hardy.

### Special Bargains on Colored Insert

### SELECT CHERRIES

Cherries succeed well in dry soils. Every Fruit Garden should have one or more cherry trees. I do not believe there is a single town in the United States where the market has been well supplied with the delicious fruit. The demand has always been greater than the supply. Farmers and fruit growers need not fear to plant this fruit largely.

**Black Tartarian**—Very large, purplish black. Tree a remarkably *vigorous*, erect and beautiful grower. One of the most popular varieties. 50c. each, \$5 per doz.

**Napoleon**—A magnificent cherry of the largest size; pale yellow, with a bright red cheek. Tree a *vigorous*, erect grower; ripens late; valuable for canning. 50c. each, \$5.00 per dozen.

**Dyehouse**—A very early and sure bearer; ripens a week before Early Richmond. Very productive. Price, 50c. each, \$4.50 per dozen.

**Early Richmond**—An early red acid cherry; very valuable for cooking early in the season. Tree a *free* grower, hardy and healthy. Price, 50c. each, \$4.50 per dozen.

**Montmorency**—A beautiful, large, red, acid cherry; larger and finer than Early Richmond, and fully ten days later. It can be recommended as a variety of great value. Valuable for canning and preserving. Tree a *free* grower. Price, 50c. each, \$4.50 per dozen.

### SELECT PLUMS

The Plum is one of our most healthful and useful fruits, and when carefully and judiciously cultivated, one of the most profitable also. The curculio is its chief enemy, but if it is combated with skill its ravages can be reduced to a minimum. As soon as the blossoms are fallen, spread two sheets under a tree, and with a hammer strike a hard blow on the stub of a limb sawed off for that purpose. Kill the insects which drop on the sheets. Collect all the fallen fruit and feed to swine, or burn. Keep this up every morning before sunrise for two weeks, and you will get a good crop of fruit.

The new Japan Plums are enormously productive, and combine many desirable qualities.

Price of Plums, 5 to 7 feet, 40c. each, \$4 per dozen.

**Abundance**—Fruit large and beautiful; flesh light yellow; juicy, tender, sweet; exceedingly productive.

**Bradshaw**—A very large and fine early plum; dark violet red. Tree erect and *vigorous*; valuable for market.

**Burbank**—Large and beautiful; cherry red; valuable market variety.

**Fellemborg** (French or Italian Prune)—A fine late purple plum; fine for drying. Tree a *free* grower and very productive.

**German Prune**—Medium; oval; blue, juicy, rich. Tree *vigorous* and very productive.

**Grand Duke**—A valuable late plum; as large as the Bradshaw, and entirely free from rot. One of the best late plums for market.

**Imperial Gage**—Rather large; oval; greenish; flesh juicy, rich and delicious; parts from the stone. One of the best plums.

**Lombard**—Medium size; oval; violet red; flesh yellow. Tree a *vigorous* grower, peculiarly adapted to light soils; very hardy.

**Wickson**—Very large, glowing carmine, with a heavy white bloom; flesh firm, sugary. Tree of vigorous, upright growth.

**Yellow Egg**—A very large and beautiful egg-shaped yellow plum; a little coarse, but excellent for cooking; very productive.





## SELECT PEACHES

To secure healthy, vigorous and fruitful trees and fine fruit, the following points must be well attended to in peach culture: 1st. Keep the ground clean and mellow around the trees, and give it an occasional dressing of wood ashes. 2d. Keep the heads low—the trunks ought not to exceed three feet in height. 3d. Attend regularly every spring to pruning and shortening the shoots of the previous year's growth. This keeps the head round, full, and well furnished with bearing wood. Cut weak shoots back about one-half, and strong ones one-third, but see that you have a sufficient supply of fruit buds. Sickly and superfluous shoots should be cut clean out.

**NOTE**—In planting peaches, it is of the highest importance to cut back the trees severely. The stem should be reduced about one-third and the side branches cut back to one bud. This lessens the demand upon the roots, and enables the remaining buds to push more vigorously. Most failures in newly-planted orchards may be ascribed to a non-observance of these directions.

**Prices of Peach Trees, 4 to 5 feet, 20c. each, \$1.80 per dozen, \$12 per 100.**

**Alexander**—Medium to large size; rich red, juicy and sweet. Tree *vigorous* and productive; one of the largest and best of the extra early varieties; valuable for market.

**Crawford's Early**—A magnificent, large, yellow peach, of good quality. Tree exceedingly *vigorous*; its size, beauty and productiveness makes it one of the most popular varieties.

**Crawford's Late**—A superb yellow peach; very large, productive and good; ripens here about the last of the peach season.

**Crosby**—Fruit medium, roundish, bright orange yellow; good in quality. Ripens between Crawford's Early and Late.

**Elberta**—Originated in Georgia a few years ago and has proved to be one of the most valuable of the newer varieties. The fruit is large; flesh yellow, juicy; quality

good, though not quite equal to the Crawford. It bears transportation well, and, taken all in all, is a variety of promise.

**Foster**—A large yellow peach, resembling Crawford's Early, but of better quality. Ripe about the same time as Crawford's Early.

**Mountain Rose**—Large; flesh white, juicy, very good; free stone. Very productive. An excellent early market variety.

**Rivers (Early Rivers)**—Large; color creamy white, with a delicate pink cheek; larger than Louise. One of the finest of the early peaches for amateurs.

**Waterloo**—Medium to large; skin pale whitish green in the shade, marbled with red and crimson in the sun; adhering considerably to the stone.

**Wheatland**—Large, roundish; skin golden yellow, rather firm, fine quality. Ripens between Early and Late Crawford. Tree *vigorous* and healthy.

## SELECT QUINCES

**Price of Quince Trees, 3 to 4 feet, 50c. each, \$4.50 per dozen.**

**Apple, or Orange**—Large; roundish, with a short neck; of a bright golden yellow color. Tree has rather slender shoots and oval leaves; very productive. This is the variety most extensively cultivated for the fruit.

**Champion**—A good variety, but ripens too late for this region.

**Meech's Prolific**—Prized highly in some sections.

**Rae (Rae's Mammoth)**—A very large and fine variety of the Orange Quince. A strong grower and productive. We consider this the best of *all the quinces*.

**See Colored Insert for Some Splendid Bargains in Roses**



## SELECT HARDY HYBRID PERPETUAL ROSES

Hybrid Perpetual Roses are the most valuable Roses for outdoor planting whenever a permanent bed is desired. They are perfectly hardy and will stand our most severe winters, and when once established they improve in beauty every year. They will do well almost anywhere, but delight in a deep, rich soil. A mulching of straw or leaves will greatly benefit them if applied in the fall and allowed to remain until spring.

I can supply strong 2-year-old plants of all Hybrid Perpetuals mentioned in this list.

**Prices of strong 2-year field-grown plants, 25c. each, \$2.50 per dozen.**

**NOTE**—If sent by mail, 5 cts. will be added to each plant.

**Alfred Colomb**—Brilliant carmine crimson; very large, full, and of fine globular form; extremely fragrant, and in every respect a superb sort. Foliage large and handsome. One of the most useful of all sorts for general cultivation.

**Anna de Deisbach**—Brilliant rose color, with long, pointed buds and large, perfectly formed blossoms; delightfully fragrant. A vigorous grower and persistent bloomer. One of the best in this class.

**Baroness Rothschild**—Light pink; cup form; very symmetrical; without fragrance. Very distinct and beautiful; one of the finest exhibition varieties. Very hardy and a late bloomer.

**Crested Moss**—Deep pink colored buds, surrounded with a mossy fringe and crest. Very beautiful rose.

**Earl of Dufferin**—Rich brilliant velvety crimson, shaded with dark maroon; large; delightful fragrance. A vigorous grower. One of the finest dark roses. It should be in every collection.

**General Jacqueminot**—Too well known to require lengthy description. It still holds first place among the dark red Roses and is one of the most satisfactory to grow. A rich crimson scarlet, simply a mass of bloom when at its best.

**General Washington**—One of the freest blooming Roses of this class. The flower is perfectly double, of a beautiful, soft scarlet shade, sometimes shading in glowing crimson.

**John Hopper**—Bright rose with carmine center; large and full. A profuse bloomer; standard sort.

**La France**—Delicate silvery rose; very large, full, of fine globular form; a most constant bloomer. The sweetest and most useful of all Roses.

**Mable Morrison**—White, sometimes tinged with blush; in the autumn the edges of the petals are often pink. A very valuable white rose.

**Madame Plantier**—Pure white, above medium size; full. Produced in great abundance early in the season. One of the best White Roses for hedges and for massing in groups.

**Magna Charta**—Pink, suffused with carmine; full, globular. Foliage light green, with numerous dark spines. A fragrant, excellent rose.

**Marshall P. Wilder**—One of the best dark red Hybrid Perpetuals; the flowers are large and perfect in form, on good length of stems, making them very desirable for cut flowers; color bright cherry red, changing to crimson.

**Paul Neyron**—The largest flowered in cultivation and one of the most prolific bloomers; color deep clear rose. An exceptionally good grower, making straight shoots 4 to 5 feet high in one season. We always recommend Paul Neyron when a good, hardy pink or rose-colored Rose is desired.

**Persian Yellow**—Bright yellow, small, nearly full. It is desirable to grow more than one plant, and by pruning one plant one year, and the other plant the next year, annual crops of flowers may be had.

**For Rose Bargains See Colored Insert**

## HARDY CLIMBING ROSES

**Baltimore Belle**—Very double blush white, in large clusters, completely enveloping the whole plant with bloom.

**Prairie Queen**—An old standard variety, and one that will always be popular. No collection of hardy climbing Roses is

complete without it. Bright rosy red, large, compact and globular flower.

**Seven Sisters**—A splendid Rose, blooming in clusters; crimson, changing all shades to white.



**Crimson Rambler**—Without doubt the greatest acquisition of a lifetime. The sale for a single season reaches enormous numbers, yet the supply is scarcely equal to the demand. It is perfectly hardy; has never killed back in the slightest degree on our home place, where the mercury frequently registers twenty degrees below zero. Very vigorous in growth, often making shoots 10 to 12 feet long in one season, with canes one-half inch in diameter. May be grown in any position, pegged down to the ground in beds, trained to porch pillars, the side of a building or on trellises. Flowers glowing crimson, produced in large panicles, many measuring 9 in. long and 7 across, entirely covering the plant. Strong two-year plants, 35c each, \$3.00 per dozen.



**Clematis Paniculata** (New Sweet-Scented Japan Clematis)—No recent introduction has met such ready sale and given so perfect satisfaction. Grows and thrives anywhere; a very rapid grower, profuse bloomer. Flowers pure white, borne in large clusters, converting the plant into a perfect mass of white. Its extreme hardiness, bright green foliage and delightfully fragrant flowers make this one of the finest hardy climbing plants in cultivation. Extra strong 2-year plants, 25c; five for \$1.00.

**Hydrangea Paniculata Grandiflora**—Too well known to require description. Probably the most popular of all shrubs. Blooms in August and September, when we have few shrubs in bloom. Flowers white, in pyramidal panicles often a foot in length. Excellent plant for masses or single specimen. Large plants, 25c. each; \$2.50 per dozen.



Established 1876.

*Specialties:*

COLUMBIAN RASPBERRY.  
CUTHBERT (WOODS IMPROVED) RASPBERRY.  
MILLS " "  
CUMBERLAND " "  
RATHBUN BLACKBERRY.  
ERIE " "  
POMONA CURRANT.  
FAYS PROLIFIC " "  
RED CROSS " "  
PERFECTION " "  
PEARL GOOSEBERRY.  
MCKINLEY EARLY GRAPE.  
ALICE GRAPE.  
CAMPBELL'S EARLY GRAPE.  
ECHO STRAWBERRY.



*Allen L. Wood,  
Woodlawn Nurseries.*

*Wholesale Grower of*

*Small Fruits, Plants, Etc.*

*Corner Culver St. and Garson Ave.*

*Rochester, N.Y. 190*

DEAR SIR:

Just a few words in connection with the Descriptive Catalogue mailed you to-day.

I am sending this book at your request, and while I feel that you are sufficiently interested to insure your looking it over carefully I want to ask that you note my facilities for supplying good plants.

A choice of a number of varieties of each fruit can be had; in fact, my assortment this year is the largest, as well as the finest, that I have ever grown. I am making a specialty of all the new hardy varieties, and since the Woodlawn Nurseries have always been recognized as a reliable place to buy, I feel that my Catalogue should appeal to you very strongly.

You will find in my plants all of the varieties that go to make up strong, healthy, growing stock. They are well-rooted and being grown on the best soil in the country, are exceptionally hardy and healthy. My long experience in the nursery business, together with the individual superintendence given to the growing as well as the preparation of the soil, enables me to produce the very best plants that can be grown. I maintain close relations with all my customers, care being given to watch every detail, and every order bears evidence of the attention given. The satisfaction expressed by my customers is what helps to make my business, and my reputation depends upon my ability to furnish stock that is first-class in every respect.

I guarantee all plants to be strictly of the grade represented. Should any stock not prove so, I will either replace it or refund the purchase money in full. Now, isn't this as fair an offer as anyone can make you?

Kindly give these different matters careful thought and consideration, look the Catalogue over thoroughly and let me hear from you. Prompt attention will be given your order, if you entrust it to me, but should you wish further information before placing it, I shall gladly furnish same upon application.

Yours very truly,

*Allen L. Wood*





## No.

**ALLEN L. WOOD, Rochester, N. Y.**

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Express Co. .... Railroad .....

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